

# SHOW NEWS

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BY:

#### SEE US ON STAND D30

## THE GREATEST SHOW SUDDUT

PPMA Total Show will showcase the latest innovations and production line solutions in the packaging and processing, robotics and machine vision industry.

If you thought PPMA Show 2018 was a blockbuster hit, think again. The scene is set for this year's PPMA Total Show to not only be bigger, but even better too. It's hard to believe, but it's true.

Over 450 exhibitors will be packed into Hall 5 at the National Exhibition Centre (NEC) in Birmingham from 1-3 October 2019, making this year's event the 'best of the best' of all previous PPMA exhibitions.

With more resources made available to promote this year's PPMA Total event, and with pre-registration having already surpassed this time last year, visitors to this year's 31<sup>st</sup> show are expected to be up for a fifth year running. PPMA Total will again draw down on the success and breadth of its sister PPMA Show. However, in addition to focussing on buyers and key decision makers within the food, beverage, pharmaceuticals, household products and toiletries industries, this year's sell-out event will also hone on those serving building materials and supplies, pet care, micro-brewery and distilleries and contract packers.

David Harrison, Acting Chief Operating Officer of PPMA Group of Associations, said: "Over the past five years, our shows have grown by 70% due to market demand. This means that visitors to this year's PPMA Total Show will be able to see even more demonstrations of working equipment.

"The floorspace has been designed to be rich in machinery and business solutions, as well as informative thanks to our Enterprise Zone. This provides the bedrock to enable exhibitors to share ideas and gain inspiration to enhance their own business," he added.

Even at a time of economic change, PPMA events continue to flourish, which is testament to the excellent exhibitor and visitor feedback last year.

Many PPMA member companies have already advised that they can directly attribute an increase in their bottomline profitability just through exhibiting at PPMA Show 2018. PPMA Total aims to go one step further, in terms of diversity and volume, so there's never been a better opportunity to exhibit.

We look forward to welcoming you to, undoubtedly, **the greatest show** that the PPMA has ever held.



DAVID HARRISON, ACTING CHIEF OPERATING OFFICER, PPMA GROUP OF ASSOCIATIONS

There is a good, wide range of products on show. We've visited a number of times and it always delivers good networking opportunities.
PROJECT MANAGER, UNILEVER





## **PPMA TOTAL SHOW 2019 FLOOR PLAN**

A01	FOUNTAIN FOOD MACHINERY A11 A13 JR BOONE A15 GUYS	LIGHTHOUSE ION A21 RIGGS A23 A35 AUTOPACK A23 CRC	ROTECH	A41 KTEC	VEGA CHEMICAL CORP A51 A55 A56 A57 OEM A57 MAYR	MATARA A58 A59 LOGOS A61 NORP.	PIPELINE PRODUCTS	MAGNUM CHEMICAR MATERIALS A83 MU A81 A83 A85	LTIPIX	<sup>89</sup> AGRIMECH	YTRON- MORTO QUADRO MIXER: A111 A113	N VERBRUGGEN A115 A125 FRIEDRICH CHWINGTECHNIK		RISEZONE
JACOB UK SCORPION VISION RM SEALERS	A10 YORKSHIRE PACKAGING A12 HERMA A14 HERMA	A20 ADVANCED LABELLING SYSTEMS A24 A26 LAFERT SELO	A30 A32 ADVANCED DYNAMICS A A34 JOHN L LORD A56 ICOTEK	A40 WINK- WORTH PCKG A44 STEMMER A45 KEY- IMAGING ENCE	AS0 JENTON AS2 JEROS AS4	A60 EMRATES PRESS FORTHER A62 FLO-MECH	A70 MINEBEA INTEC	AB0 LEUZE AB4 EPSON	A90 A92 RS COMP A94 ASTRO- NOVA A96 SIRENA	A100 POLI- FILM ROBOTS A102 PAR ACROVISION	A110 GORDIAN STRAPPING A114 ILPRA	A120 JUL A120 A120 A124 A124 A124 A124 Genesis A124 A126 STATEC BINDER		
SWANSTONE 803 CREST 802 FORTRESS TECHNOLOGY	B10 H EMERSON B14 IFM	AVE UK	B30 B27 B2000 B36 OMRON	B40 ENGELMANN & INTAMAC	<sup>B50</sup> YAMATO	B60         B62           SCHUNK         NORDSON           INTEC         B66           SPIRO-         LONGFORD           FLOW         EUROPE	B70 JAMES MAE B72 COBALT ROTEX	BRADMAN LAKE BRADMAN LAKE VALCO MELTON BBB RAUPACK	B90 SCHUR STAR SYSTEMS B94 TAWI B96 TAWI PAYPER	B100 VACU- COM B104 IND WASHING MCHS B102 THERMO FISHER	B110     B111       OLYMPUS     CODE0-       MMM MATTHO     LOGY       PD12     B114       POLAR     PUREX	B120 PECO INSPX B122 TNA B124 PPMA BEST & MTA		
	CIO PARAMOUNT CI2 SOLLAS CI4 LIBERTY PCKG SYS	PFM CAMA	C30 HOLMACH C32 KMG	C40 MULTI- POND C44 ALL- FILL COGNEX	C50 GAINS- BOROUGH IND CONT C54 ODENSE C56 HAZEL PRO- PACK	<sup>600</sup> ADPAK	C70 VIDEOJET C72 NEWSMITH HBM	C80 ISHIDA C84 WESTROCK LINKX SYSTEMS	C90 TAP- FLO C92 IBIS	ULMA		C120 SCHNEIDER ELECTRIC C122 WIPOTEC-OCS		
DETECTAMET	D10 CONVEYOR SYSTEMS D14 CELA	D20 SILVERSON D24 TEND- RING PACIFIC	D30 SHEMESH ASERS D32 AMP AUTOMATION	D40 HEPCO- MOTION D44 STAR- FLEX D46 STAR- BFR	D50 LOMA ACO D52 TAVIL BAUMER	GAINSBOROUGH ENGINEERING D62 LOGTEK SICK	BARRY WEHMILLER	D80 CIM- LOGIC HANDLING D82 MARKEM- IMAJE	D90 MATSON- MARLOW D94 MIELE PWR PACK	D100 INTEG. CONT. SOLNS D102 D104 LAETUS MELER	D110 CPACK D112 ETPACK SPRINTER ATWELL	D120 SIPA CLIFTON D124 HARFORD CONTROL D126 SPRING- VALE		
PROJECTS D05 PROJECTS D05 ELESA	AUTOMATED PACKAGING CODE- TRONIX	E20 RARUK PALA- MATIC E24 HERR- E26 GEMU VALVES	E30 CONTROL E32 KAR- MELLE	E40 AXFLOW E42 BOSCH E44 MICRO- EPSILON	E50 ROBA- TECH INOXMIM E54 CWM	E60 ZEPF MAGNETICS E64 NIDEC	E70 PREME CHRONOS E74 PESTER	E80 PACKLINE DC PACK E84 SHAW- PAK FROMFROID	E90 PEAK GAS CONCETTI E94 CORNWELL PRODUCTS & MARIANI	REISER	E112 EVOLUTION E114 RM GROUP	E120 NADELLA E124 E124 SMI	E130 PRC-BPI PROFEC E132 E134 COLT F000 & DBWK E136 E138 OPTEL IHS	FAST TECH
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BERGER	H10 PREMIER LABELLERS PACK	H20 JARSHIRE & DOTEC H24 F5 SySTEM & AROL	H30 KECOL H34 BEST- PUMP	H40 systems H42 HERTZ H42 H48 NERAK- WH25 H48 KH48 NERAK- WH25 KH48 NERAK- KH48	H50 SCOTT TEL- AUTOMATION SONIC H54 MECHAN ROBOPAC CONTROLS OCME APS	H60 AXIOMTEK SCAYL H62 HIWIN IXON	H70 BIZERBA	METTLER TOLEDO	H90 LINDE MATERIAL HANDLING	H100 TIMBER-UST-CENTRE- MARK UST-CENTRE- H104 H105 H106 H105 FEG	H110 KRONES UMBRA H114 ATLAVIC ZHISIR H115 H116 COLOP	ENDOLINE ROBOTICS	GS CON- TROLS	1140 <sup>#1142</sup> SWEWINT SWEWINT 1144 MARTEK
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MI	K10 K12 K14 K20 PACE VOLKMANN GOODWIN DUR ECHANICAL ELECTRONICS DUF IANDLING	K22 LIGHT- HAM HOUSE LEX PENNINE INDUSTRIAL EQUIPMENT	K30 VISUAL COMPONENTS	<b>† †</b>	×	¥	K70 K72 QUALITY PROJEX SYSTEMS SOLUTIONS SOLUTIONS	K80 K82 SYCAMORE MOOVE		00 EGA PLAST K102 INSPEC SYSTEMS	K110 K112 BRILLOPAK	Floo	K132 COMPTE-R	as at 23/07/2019

## ENTERPRISE ZONE SEMINARS | NETWORKING

SPONSORED BY Life Is On Schneider & OAL

## Free-to-attend conference programme spanning all three days of the PPMA Total show.

This will include insightful keynote presentations on key issues facing modern manufacturing, including Brexit, serialisation and packaging design, as well as tackling the debate surrounding sustainability and the circular economy.

Headlining the programme on day one will be a keynote address from Joanna Yarrow, Head of Sustainable & Healthy Living at Ingka Group (IKEA), who will share insights from her 20-year career, helping to mainstream sustainable living.

### COMPETITION TIME!

Save £500 on your stand booking for PPMA Show 2020 by inviting the most visiting guests for PPMA Total Show 2019.

> More information can be found in the Exhibitor Hub.

Joanna will look to address the sector's shift toward sustainability and circular consumption, including the evolution of the flatpack as a driver for resource efficiency in terms of materials, transportation, costreduction and innovations.

The second keynote, taking place on day two, will be held by a veteran observer of the European scene, Peter Conradi – Europe Editor for The Sunday Times. He will give his views on the political and business climate from the other side of the English Channel, while forecasting the UK's political and business relationship with the continent and how Brexit could impact on businesses within the packaging and processing industry.

IKEA

Also on day two, Barry Turner, Plastic and Flexible Packaging Group Director for the British Plastics Federation, will address the challenges in delivering a circular economy for plastics packaging.

### THE SUNDAY TIMES

Other topics covered will include:

VISIT STAND

A130

- Factory 2050: how the UK is gearing itself up for the fourth industrial revolution
- Artificial intelligence
- How to minimise food waste reduction
- Disruptive technologies and more...

For the full conference programme, please visit: ppmatotalshow.co.uk/ sessions-2019

## EXHIBITOR WEBINAR

On 26 June 2019, we held an online Webinar showcasing how to get the most out of your exhibiting experience, marketing and PR opportunities, as well as important operational information. The Webinar is available on-demand through the exhibitor hub.

## FASTER THAN THE SPEED OF SOUND

Rolls-Royce JUAIVEL & Maser

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Namm

Engineering the next generation of supersonic cars

### **Bloodhound Education will be a centrepiece** at this year's PPMA Total Show 2019.

The feature area at this year's show will house a full-scale model of the 135,000 bhp jet and rocket powered car, aiming to break the Land Speed Record by 2021.

Feature area sponsored by

OMRON STEMMER® IMAGING

Visitors to this year's show will learn more about one of the most advanced aerodynamic and engineering projects of the 21st century and how Bloodhound Education, a registered charity, is inspiring a new generation to study science, technology, engineering and mathematics (STEM) in the most exciting way possible.

## WHO VISITS?

#### **VISITORS' PRODUCT INTERES**

Conveyors	40%
Robotics	39%
Labelling	37%
Mechanical Processing Equipment	35%
End of Line / Materials Handling Machinery	32%
Wrapping Machines	29%
Weighing & Inspection Equipment	28%
Bagging	28%
Coding & Marking Equipment	27%
Food Processing Equipment	26%
Cartoning / Case Erecting Machinery	24%
Filling & Capping Machinery	24%
Vision Systems	23%
Control / Instrumentation	22%
Shrink Wrapping	20%
Mixing	19%
Containers, Materials and Consumables	19%
Bulk Solids / Powder Handling and Processing	19%
Pumps / Compressors / Valves	17%
Fluid Handling Equipment	15%
Form-Filled Seal Horizontal and Vertical	15%
Cleaning / Environment / Safety Equipment	14%
Pharmaceutical Processing Equipment	13%
Systems Integration Providers	13%
Tray-Sealing	13%
Chemical Processing Equipment	11%
Thermoforming	10%
Separation / Filtration	8%
Thermal Processing / Refrigeration	7%
Other	6%

#### VISITORS' INDUSTRY INTERES

Food	35%	
Engineered Components / Hardware / Metal	22%	
Pharmaceutical	20%	
Packaging Materials & Containers	20%	
Beverages	18%	
Bakery	18%	
Electronic / Electrical Components	17%	
Dairy	16%	
Logistics / Warehouse	15%	
Confectionery	15%	
Chemical / Oils / Paints	14%	
Snack Food	14%	
Agricultural / Horticultural	13%	
Cosmetics / Toiletries	13%	
Meat / Poultry	12%	
Other	12%	
Ready Meals	11%	
Pet Food	11%	
Household Products	10%	
Tea & Coffee	9%	
Building Products	9%	
Print / Publishing / Paper	8%	
Nutraceuticals	5%	
Tobacco / E-Cigarettes	5%	

## **SHARE YOUR NEWS**

BLOODHOU

VISIT

STAND

**B130** 

To help maximise the visibility for this year's PPMA Total Show, we have already featured in over 25 publications that serve the processing and packaging industry.

Our work doesn't stop there though, as we will be compiling media packs for journalists and industry analysts attending the show this October.

Once again, we have teamed up with AD Communications

96% OF EXHIBITORS CLASSED QUALITY OF VISITORS AS GOOD TO EXCELLENT!

who we have been working closely with to ensure that the event and exhibitors receive maximum coverage, pre- and post-show.

We are asking all exhibitors to provide us with information about what they are showcasing in 2019, along with any recent success stories that we can use to include within our media packs.

Simply email your press information to showpr@ppma.co.uk

All electronic material must be received by 24 September 2019.

VISIT STAND G104

## **PPMA CREATES THE RIGHT IMPRESSION**

Highly-acclaimed impressionist and stand-up comedian Jon Culshaw will be the host of this year's PPMA Group Industry Awards.

With a repertoire of 350 celebrity and public figure voices, Jon is arguably best known for his appearances on the cult BBC2 series Dead Ringers, before becoming a regular voiceover on Spitting Image and Newzoids – to name a few.

Jon will again be in fine voice when he takes centre stage at this year's eighth industry gala awards event on 1 October.

Held at the National Conference Centre (NCC), the 2019 awards evening will bring together over 300 industry professionals to recognise manufacturing excellence, technical innovation, entrepreneurship, customer service, sales and training support, as well as outstanding contribution to the processing and packaging machinery sector.

Competition is again strong for 2019, as our independent judging panel have the difficult task to decipher, among others, the front-runners from exciting and ground-breaking new technologies and solutions. One category that was particularly hard-fought in 2018 was the Apprentice of the Year. This was eventually won by Olympus Automation (OAL) apprentice, Kyle Constable.

Since scooping his award, Kyle continues to go from strength to strength. He said: "I've gained a lot of confidence since last year. I've moved from a process development role at OAL into a more customer-facing role, which puts everything I've learned into practice.

"I now work with customers across the globe, which I never thought I would be doing when I first enrolled as an apprentice. The apprenticeship scheme and my time at OAL has given me a lot," he added.

For more information on the awards, please visit: ppmatotalshow.co.uk/awards



#### 2018 HALL OF FAME

Innovative Processing System Packaging Automation

Innovative Packaging Machinery Brillopak

Innovative Robotics Solution Gebo Cermex

Innovative Solution Olympus Automation

Innovative Ancillary Equipment Robatech Gluing Technology

Exporter of the Year Russell Finex

Exceptional Sales Performance Gordian Strapping

PPMA BEST (Business, Education, Skills & Training) Evolution Bottling & Packaging Solutions

Outstanding Customer Service Agrimech

**Environment Initiative of the Year** The Adelphi Group of Companies

**Apprentice of the Year** Kyle Constable – Olympus Automation (OAL)

**Lifetime Achievement Award** Dudley Bradley, Executive Chairman of Ytron-Quadro (UK)



## STAY TUNED ON PPMA TV

Are you exhibiting this October or have a story to tell?

Two PPMA TV film crews will again be circulating the exhibition floor at this year's PPMA Total Show to capture the latest trends, innovation and working machinery within the processing and packaging industry.

Our presenters will be on hand to speak exclusively to PPMA member companies throughout the three-day event (1-3 Oct). All interviews will be facilitated on exhibitors' stands as live and broadcast as a pre-recorded feed on the big screen, as well as other screens around venue.

## THE BIGGEST UPDATE

The 30<sup>th</sup> anniversary show edition of Machinery Update is expected to be the largest ever produced, comprising a staggering 164 pages and a special 80-page show section.

Launched in 1989, Machinery Update has developed an unrivalled reputation as being the primary source of information amongst buyers and specifiers serving the processing and packaging industry.

It's the UK's only dedicated packaging and processing machinery magazine for manufacturing, engineering and retailer communities. It's widely viewed as a highly trusted source of information for industry professionals and is an attractive proposition for advertisers too.

The printed publication is circulated

Advertising enquiries: David Chadd, Head of Publishing T: + 44 (0) 20 8773 5505 E: david.chadd@ppma.co.uk

Pre- and post-show editorial: Gail Hunt, Editor E: gail.hunt@ppma.co.uk

Don't miss our bumper September / October 2019 show issue. Visit us at: ppma.co.uk/machinery-update.html





#### LAUNCHING SOON...

#### The launch of next year's PPMA Show will begin shortly.

Companies who have exhibited with us in the past two years will be contacted first, followed by a full launch to the rest of the market in August 2019. Please look out for information on this show via post and email.

Prices have been held AGAIN for the fifth consecutive year. Early Bird discounts are also available to all

Interview slots are limited, but FREE to participating PPMA members. The audiovisual will then be made available through our dedicated PPMA TV channel on YouTube two weeks after the show, which you can share with your staff members and customers alike.

It's an Ideal opportunity to share your latest news, products and insight, both during and after this year's show. bi-monthly and mailed to over 9,500 named, researched and qualified recipients in the industry. However, it is estimated that the readership is far greater, with over 30,000 end users receiving a digital version of the magazine.

Subscribe to Machinery Update: Bill Lake, PPMA Publishing Team T: + 44 (0) 20 8773 5516 E: bill.lake@ppma.co.uk



exhibitors who book on or before 31 October 2019.

The best space sells very quickly, so please contact us as early as possible to secure your prime stand position in 2020.

To reserve your place, or for more information, please contact Scott McKenna on:

T: **+ 44 (0) 20 8773 5515** E: scott.mckenna@ppma.co.uk

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